



The District Finance/Fund Development Committee

The District Finance/Fund Development Committee requires a volunteer committee of community experts who are actively engaged in the operations of the district and supported by a district executive. The finance committee is directed to implement the policies of the council as it pertains to finance and fund development, and it is given its authority through the district committee and the council board, which sets overall council policy. Without engaged volunteers, the district finance function cannot be successful. The district executive will not have the manpower to successfully develop a community to support our Scouts alone.

The committee is typically made up by a District Finance Chair and several sub-chairs or leads that perform tasks in the following areas:

Family Friends of Scouting (FOS) – Lead by a Family FOS Chair and sub-chairs (dependent on methods)

The District Family FOS function is responsible for ensuring that all Scouting families in the district are given the opportunity to hear what the council and district are doing to support their unit and to provide the opportunity for families to support the district and council financially in order to maintain service.

Community Friends of Scouting – Lead by a Community FOS Chair

Community FOS engages the non-Scouting businesses and individuals in the District territory that have the heart to support Scouting. This is a significantly underutilized mode of fundraising. Having influential community volunteers is key for this function. Frequently, Community FOS is coordinated with Special Events.

Leadership Friends of Scouting – Lead by a District Leadership Campaign Chair however the District Chair or District Finance Committee Chair could effectively fill this role.

As leaders in a district that supports the Scouting movement, it is important that we put our money where our mouth is. Every leader with the means should make a tangible contribution to the operations of their organization aligned with their level of belief in its mission.



Special Events (potentially multiple) – Lead by a Special Events Chair

Special events are community events that are organized as fundraisers for the council. Most popularly, districts run events such as receptions or lunches/dinners where community volunteers are recognized for their contributions to youth development and Scouting. However, non-meal events are popular too.

Project Selling – Lead by a Project Selling Chair (uncommon)

Project selling is fundraising for a specific purpose. Raising money for camperships or registration assistance would fit this category. Emphasis is usually put on operational fundraising through FOS rather than project selling, but in many cases, donors may feel more connected and generous if they know where their funds go.

Product Sales – Lead by a Product Sales Chair or “Popcorn Kernel”

Product Sales is essentially Popcorn Sales and other council sponsored sales (camp cards, nuts, etc.). In most councils this is an incredibly important component of the council budget. The district needs volunteer captains to both advertise product sales and assist the council with distribution in their district territory.

Other tasks as needed:

- Unit Finance Support – Review of fundraising applications, assistance, and BSA finance policy support.
- District Event Finance Support – Budgeting and pricing support.
- Endowment Prospecting – Support the endowment fundraising policies of the council.
- Donor Recognition – Ensure appropriate and visible recognition of your most generous.

